BA with Honours in Marketing and Business – 2020 entry

**Duration of programme:** 4 years (where students join the programme in year 1)

**Award on successful completion:** Bachelor of Arts with Honours

**Location of delivery:** Abertay University, Bell Street, Dundee

**Accreditation:** Accreditation from the Chartered Institute of Marketing

**Composition of the programme:** 120 SCQF (Scottish Credit and Qualifications Framework) credits in each academic year, delivered in modules of 20 credits each, with 3 modules taken in term 1, and 3 in term 2 each year. A 40 credit independent dissertation is included in the final year.

**Contact hours and workload:** Each academic year typically requires 1200 hours of student effort; on average across the 4 years of this programme, 23% of that time is in lectures, seminars and similar activities; the remainder is independent study.

**Assessment methods:** A variety of assessment methods are used, which include portfolios, commercial reports and pitches, class tests, exams, coursework and presentations.

**Academic staff:** This programme is delivered by staff of the Division of Accounting, Business and Management in the School of Business, Law and Social Science. Staff profiles can be viewed at [https://www.abertay.ac.uk/staff-search](https://www.abertay.ac.uk/staff-search)

**Core modules in the programme:**
- Accounting
- Marketing
- Understanding the Customer
- Business Economics
- Digital & Social Media Marketing
- Marketing Research in Practice
- Brand Management
- Sales & Selling
- Communications & Creative Design
- Customer Relationship Marketing
- Strategic Marketing
- International Business & Management
- Dissertation

**Other modules that may be offered, but are subject to change over time:**
- Managing Ideas and People
- The Business Environment (from an Economics perspective)
- Project Management
- Sociology of the Media
- Creativity, Innovation & Marketing
- The Future of Work (from an organisational and HR perspective)
- Business Analytics
- Work Placement
- Operations & Supply chain Management
Developments in the discipline

This programme will change over time on the basis of new developments within the field of marketing and business. This is particularly likely in areas such as the use of technology for information sharing, technological change in relation to business need and organisation, and the impact of globalisation on marketing and business.